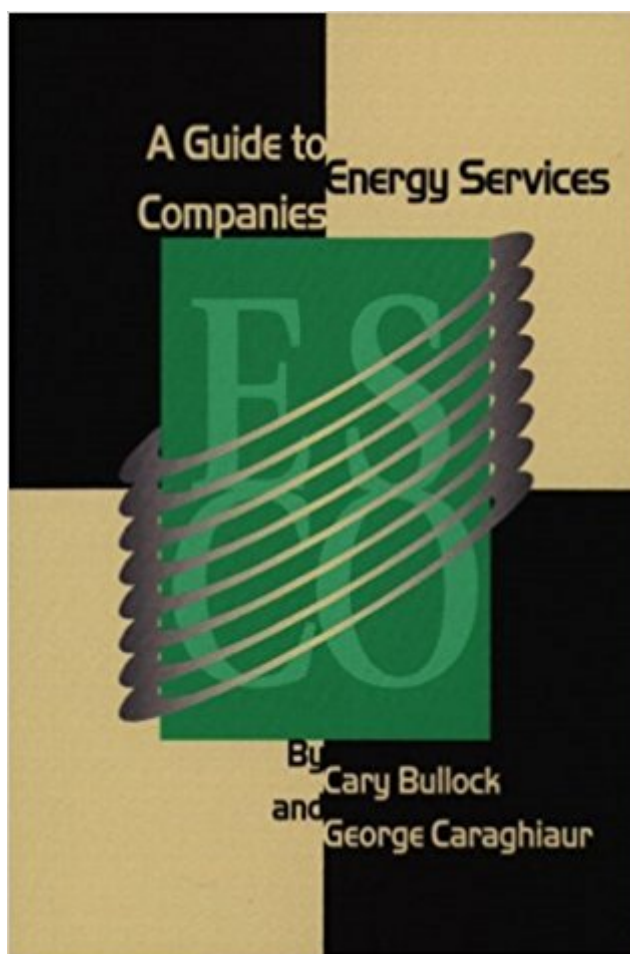


The book was found

A Guide To Energy Service Companies



Synopsis

A comprehensive text on the operation of energy service companies. Coverage includes how ESCOs act as information services that help customers make better energy purchases and make better use of facilities, billing services that enable customers to reduce costs, and other services which relate to energy and solve customer problems. DLC: Energy industries--Management.

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Get the facts you need to make the right choices when doing business in today's world of competitive energy services. Energy services companies (ESCOs) comprise an industry started in the 1970's which has now grown to a volume of approximately \$2 billion per year. As deregulation unravels utilities and other large firms who wish to position themselves as national suppliers offering "one-stop" energy shopping services to energy users. This book describes how ESCOs act as information services, enabling energy customers to make better use of their facilities and negotiate favorable energy purchases; billing services to help customers reduce administrative and energy costs; energy purchasing services for procuring fuel and electricity; power quality services; outsourcing services facilitating customers in reducing costs; and virtually any other service which relates to energy and solves customers' problems. Key topics include ESCO financial structure, contracts, legal issues, financing, measurement, and verification of savings, hiring and starting ESCOs, and the outlook for the 21st century.

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